（敲门）

**J3: Come in, please.**

(和三位面试官握手)

**J1：XXX，the Chief Human Resources Officer of the company is also the head of the personnel department.**

译：XXX，公司人事部主管，也是这次面试的主面试官。

**J2: XXX, the human resource manager of the company.**

译：XXX，公司人力资源经理。

**J3：XXX，the Personnel Assistant. OK, Let's get down to business and start today's interview. Now, please introduce yourself.**

译：XXX，人事助理。好的，让我们步入正题，开始今天的面试。现在，请做一下自我介绍。

**L：Good morning, interviewers. My name is Wang Chen. It's a great honor to have an interview with your company today. I hope I can make more progress and development through today's interview. I graduated from Southwest Jiaotong University majoring in transportation. At school, I was in charge of the editorial and typesetting of WeChat official account of the student union, and I also ran my own official account. At the same time, I also taught myself Python and Java, and won a series of awards. The above is my self- introduction. Thank you for listening.**

译：早上好，三位面试官。我叫王晨。很荣幸今天能参加贵公司的面试。我希望通过今天的面试我能取得更多的进步和发展。我毕业于西南交通大学交通运输专业。在学校，我负责学生会微信官方账号的编辑和排版，我还管理自己的官方账号。同时，我还自学了Python和Java，并获得了大大小小的奖项。以上是我的自我介绍。谢谢聆听。

**J1：OK, thank you for introducing yourself. I just looked through your resume. Find yourself really excellent. So why do you want to work for this organization or what is important to you in a job?**

译：好的，谢谢你的自我介绍。我刚看过你的简历。发现你本人确实很优秀。那么，你为什么想来我们公司，或者说你最想在工作中得到什么？

**L: Potential growth opportunity. If a job does offer me an opportunity to grow up. On the condition that, I can execute my responsibilities. I believe that your company will be a perfect place for me to grow and develop.**

译：潜在的增长机会。如果一份潜在的工作确实给我提供了一个成长的机会，我会发现我很容易将我的职业生涯投入到履行我的职责中，我相信贵公司将是我成长和发展的完美场所。

**J3: As we can see from your resume, you have a lot of internship experience inside and outside the school. Why did you want to participate in so many activities at the beginning, and what benefits did these rich practical experience bring to you?**

译：从你的简历上看得出来，你有很多校内校外实习经验，你当初为什么想参加这么多活动，还有这些丰富的实践经验给你带了些什么好处？

**L：Why did I participate in so many activities? The most straightforward reason is that I want to get more skills and experience. If I just study in school, I can only mechanically and firmly absorb knowledge and can't apply it to life. But I have participated in so many internships that I can not only remember the knowledge more firmly in my mind, but also get more things I can't get in school, such as how to be humble and how to arrange a lot of things to keep them in order. To tell you the truth, these afterschool activities really benefit me all my life.**

译：当初为什么参加这么多的活动呢？最直白的理由就是我想获得更多的技能和经验，如果只是在学校学习的话，我只能机械而强硬的吸收知识，不能把它运用到生活实际中来。但是我参加了这么多的实习，不仅把知识更牢固地记在我的脑海里，还能获得更多在学校里收获不到的东西，比如如何谦逊待人，如何安排一箩筐的事情让它们井井有条。说实话，这些课外活动，真的让我受益终身。

**J2: OK, let’s talk about the compensation. What’s your salary expectation?**

译：我们来谈谈工资问题。你期望的薪水是多少？

**L: It is impossible to give an exact number. Well, I’d like to be paid a salary that reflects the current standard for my vacancy.**

译：这个不可能给出确切的数字。嗯，我希望能得到一份能反映我目前空缺职位标准的薪水。

**J3: Mr. Wang, if you join our company, where do you see yourself five years from now?**

译：王先生，如果你加入我们公司，五年后你认为自己在哪个位置？

**L：I suppose my goals now are to continue on this career path and take on more responsibilities. After I have had some more time to accumulate my experiences, I’d like to take on a management role.**

译：我想我现在的目标是继续走这条职业道路，承担更多的责任。在我有更多的时间积累经验后，我想担任管理职位。

**J2: Mr. Wang, what do you think of your own character?**

译：王先生，你觉得你自己的性格是什么样的呢?

**L: For this question, I once did an interesting personality test - 16 personalities, it tells me that my character is creative, freethinking, curious, and have talent for analysis and research. Generally speaking, I think I have a certain ability to innovate and dare to practice.**

译：对于这个问题，我曾经做过一个有趣的性格测试——16种性格，它告诉我，我的性格富有创造力、自由思考、好奇，并且有分析和研究的天赋。总的来说，我觉得我有一定的创新能力，并且敢于实践。

**J1：Wow. So what do you think is your biggest weakness?**

译：哇.所以王先生，你认为你最大的缺点是什么？

**L: I think my biggest weakness is that I am not forward-looking. I often don't have a long-term vision to look at and better solve problems. Therefore, I hope to exercise my horizons by facing all kinds of problems at work.**

译：我觉得我最大的缺点就是没有前瞻性，我时常没有一个长远的目光来看待和更好的解决问题。所以，我希望能在工作中面临的各类问题来开阔自己的眼界。

**J2： OK, Mr. Wang, that's all for our interview today. Thank you for sharing. We will inform you of your admission information by phone next Thursday at the latest.**

译：好的王先生，今天我们的面试就到这里了。谢谢你的分享，最迟在下周四我们会电话通知您的录取信息。